

EVALUATION & FEEDBACK REPORT



EUROPEAN NEGOTIATION CONFERENCE 2025

INTRODUCTION

In a world marked by fragmentation and systemic crises, the **European Negotiation Conference 2025**—hosted at the historic Sorbonne—aimed to create a European hub for dialogue on negotiation, mediation, and social transformation. Bringing together academics, practitioners, civil society, and students, the conference fostered cross-disciplinary collaboration, highlighted European contributions, and promoted innovative tools to address today's global challenges through negotiation. It honored the Sorbonne's legacy of intellectual rigor and public engagement, **bridging research and practice** for a more resilient and cooperative future.

The conference was honored by the Keynote speech of **Madame the President of Université Paris 1 Panthéon-Sorbonne**, whose presence reaffirmed the Sorbonne's commitment to European dialogue and academic leadership.



THE STEERING COMMITTEE

- Adrian BORBELY (Emlyon Business School & PRONEGO-DBS, France)
- Larry CRUMP (Griffith University, Australia)
- Daniel DRUCKMAN (George Mason University, USA)
- Francesco MARCHI (ALTERNEGO, Sciences Po- Paris, France)
- Paul MEERTS (PIN & Leiden University, Netherlands)
- François-Xavier NERARD (Université Paris 1 Panthéon – Sorbonne ,France)
- Doudou SIDIBE (ESIEE PARIS/Université Gustave Eiffel, France)
- Ghislaine STERN (Université Paris 1 Panthéon – Sorbonne ,France)
- Charles TENENBAUM (Sciences Po – Lille, France)
- Emmanuel VIVET (ESSEC-IRENE & DGAC, France)



SORBONNE MRIAE THE STUDENTS' TASK-FORCE

- Iliona ASSELINE
- Théo BANNIERE
- Allan BELLALI
- Ninon BRIFFAUT
- Paloma FELTRE
- Emma GARNAUD
- Zoé KURKOWSKI
- Léa STEVENS



THE INSTITUTIONAL PARTNERS



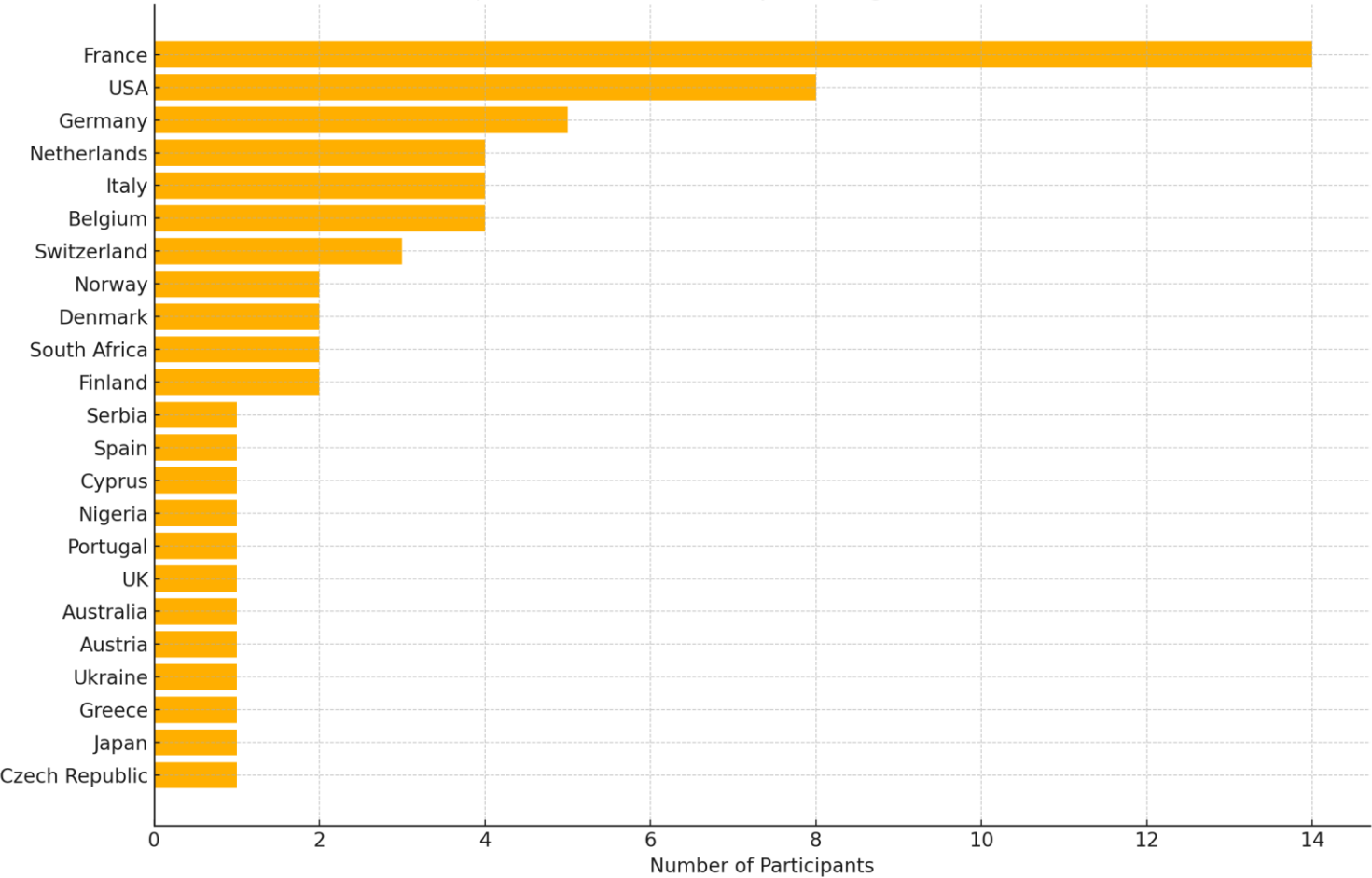
THE AUDIENCE AND SOME NUMBERS

- Nearly **180** people attended the conference
- Representing **23** countries and **6** continents
- **90** speakers
- **32** Master students
- **8** training workshops
- **14** Panels
- **2** Roundtables



NUMBER OF SPEAKERS PER COUNTRY

Countries Represented at the European Negotiation Conference 2025



IMPACT & FEEDBACK: A CALL FOR CONTINUITY

1. A unique European community of practice

Participants repeatedly emphasized the emergence of a vibrant, tightly knit network blending academic, institutional, and practitioner perspectives on negotiation.

2. Strong demand for continuity and structure

The most popular requests were: (a) a **permanent academic centre**, (b) **annual conferences**, and (c) **collaborative publications** — a clear signal that ENC should become a long-term ecosystem.

3. Emotional resonance and inspiration

Beyond intellectual stimulation, attendees described a "**family atmosphere**", "openness," and "genuine sense of connection" that made the event emotionally meaningful.

4. Constructive criticism as an asset

Participants pointed to the need for better diversity and clearer session design (more coherence, fewer speakers per panel, stronger thematic threads) — a sign of engagement and willingness to improve together.

5. Professional value and cross-sectoral relevance

The event was widely considered beneficial for both personal and professional development, across sectors like diplomacy, academia, business, and peacebuilding.



TOP 3 QUOTES FROM PARTICIPANTS

“What I take away above all is the huge energy, positivity, and genuine sense of connection that ran through the entire event.”

“ENC didn’t just make me think — it made me write, speak, and want to act. That’s what great conferences do.”

“We believe ideas, like genes, should not thrive in isolation; they must recombine, adapt, and shape the future. And ideas multiply when minds unite.”



FROM EVENT TO ECOSYSTEM: A EUROPEAN VISION

1. Lay the groundwork for a European knowledge hub on negotiation, bridging institutions, disciplines, and generations
2. Thematic curation: 2–3 strategic pillars per edition;
3. Better logistics & digital access;
4. Biennial flagship in Paris, rotating events across Europe;
5. Launch of the European Negotiation Association (ENEA);
6. Promoting excellence, intergenerational exchange, and strategic impact.



“The Wall of the Non-Negotiable”: Giving Children a Voice

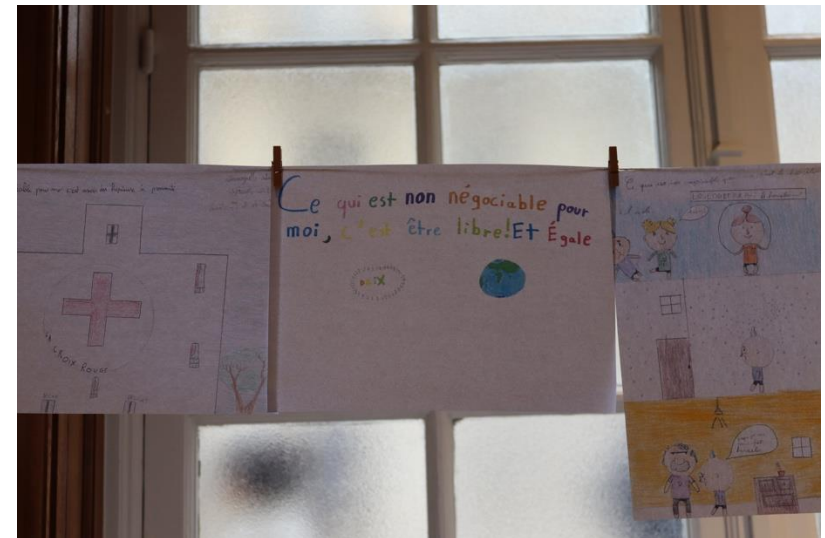


EUROPEAN NEGOTIATION CONFERENCE 2025

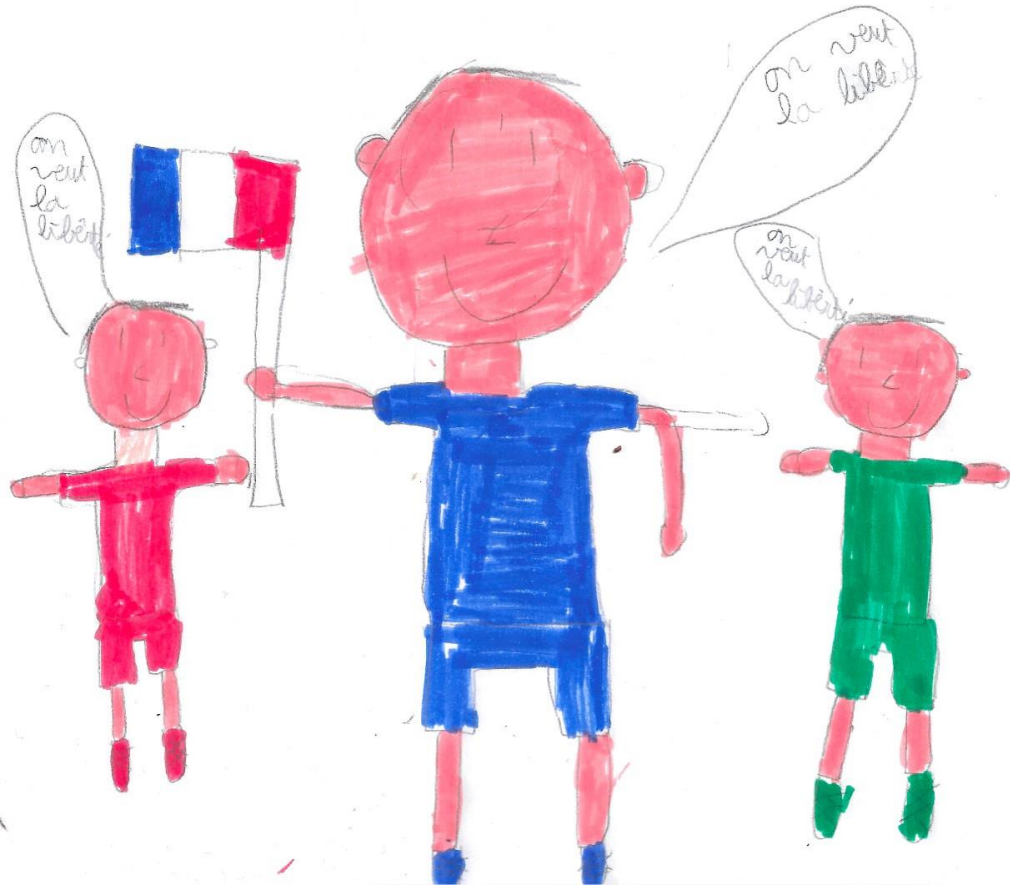
THE PROJECT

What is truly non-negotiable?

Before the European Negotiation Conference 2025, children from schools across France were invited to answer this powerful question through words, drawings, poems, or stories. Their voices formed the **Wall of the Non-Negotiable**—a collective artwork and symbolic opening to the conference. This educational project honors children's innate sense of justice, giving space to their values and inspiring a fresh, human-centered vision of negotiation rooted in empathy, dignity, and intergenerational dialogue.



Le qui est non négociable pour moi est
préserver la liberté



Les choses qui est très important pour moi

Esila



FAMILLE



MES AMIES



MES PARENTS



LE



RESPECT



EUROPEAN NEGOTIATION CONFERENCE 2025